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Hager Companies Profile

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Company :

Hager has been a St. Louis, Missouri USA based family-owned door hardware manufacturer and supplier since 1849. For 160 years the Hager name has stood for quality when Charles Hager founded C. Hager & Sons Hinge Manufacturing Company 160 years ago and since that time, the Hager name has stood for quality. There was a time when the words Hager and hinge were synonymous.

Today, Charles Hager's legacy continues to be a driving force for Hager Companies which is still owned and operated by fifth and sixth generation Hager family members. Thus the legacy of design and innovation in new products, highly acclaimed product quality, superior customer service, and global growth are the cornerstones of the long term success of Hager Companies.

Today, Hager Companies is much more than just a hinge manufacturer due to its commitment to providing best quality products, superior customer service, and global presence. Now with 10 comprehensive product lines, more than 6000 door hardware products with both ANSI (American) and EN (European) specifications, Hager products are found on buildings across the world.

Industry Leading Services:

In continuing with its tradition of world class customer service, Hager now offers complimentary Architectural Hardware Consulting (AHC) services including complete specification writing services. With Hager, you are guaranteed a fair and quality specification every time and we recommend truly competitive products to provide cost savings for your door hardware project.

Recently Hager has added hardware scheduling services for projects in international markets to provide you with a door-by-door hardware schedule based on the supplied floor plan for the project. This will mean significant time and cost savings for you as a distributor of hardware.

Quality Products:

In order to satisfy customer needs, Hager has developed quality products and stands behind its key ANSI products such as hinges, locks, closers, and exit devices, with a Lifetime Warranty.

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In recent years, Hager has made significant commitment to providing a complete package for door hardware needs. Hager has also made large investments in ensuring the best quality products that meet ANSI as well as EN standards for global markets. Several key Hager products are UL (Underwriters Laboratory) listed to comply with building and fire codes globally.

To ensure continuous quality standards for its products, Hager is a member of trade organizations such as CSI (Construction Specifications Institute), AIA (American Institute of Architects), DHI (Door & Hardware Institute), and BHMA (Builders Hardware Manufacturers Association).

Manufacturing:

Hager is one of the few manufacturers of door hardware who still manufactures many of its products in the United States of America. Our manufacturing facilities utilize the best practices and manufacturing processes to deliver products with the best quality, optimum lead time, and the best value for our customers while observing environmentally friendly green manufacturing practices.

Supply Chain:

In order to continuously develop new door hardware products to meet the needs of our customers, Hager has adapted an innovative supply chain strategy. Our supply chain strategy allows us to deliver quality products globally. Hager has invested in people as well as physical resources (such as a business office and a warehouse) in Asia to continuously develop new quality products in close collaboration with our suppliers. Our people are on the ground in Asia to work hand-in-hand with our suppliers to ensure that each shipment passes rigorous quality checks.

Global Distribution Network:

Hager has developed global sales, distribution and warehouse network, in order to supply the right product/service at the right time and right price for our customers in global regions.

Hager has a fully staffed distribution and warehouse facility in Dubai, United Arab Emirates to serve the Middle East, North Africa and India

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To serve the Asia region we have a distribution and warehouse facility in the Guangdong province in China and a business office in Shenzhen, China.

Hager serves customers in Latin America and North America through fully staffed distribution warehouses in Montgomery, Alabama and Phoenix, Arizona.

Total Solutions and Services Provider:

With Hager's experience and expertise you are guaranteed a complete solution for your door hardware needs with the following product lines:

- Architectural & Residential Hinges
- Roton Continuous Geared Hinges and Stainless Steel Continuous Hinges
- Trim & Auxiliary
- Threshold & Weatherstripping
- Sliding Door Hardware
- Locks
- Closers
- Exit Devices
- European Door Hardware including mortise locks, closers, levers, and EU profile cylinders

At the same time we guarantee world class customer service through the following complimentary services:

- Door hardware specification writing
- Door hardware scheduling for the project
- Budgeting comparison for your door hardware project
- Code compliance for international markets
- Review of submitted hardware schedules and approval
- Technical project support

With Hager's in-house team of experts you can save your firm time and money.

Please visit us at www.hagerco.com for further details on our entire portfolio of door hardware products and services.

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Project Profiles:

Following is a sample of projects that features various door hardware products offered by Hager Companies. These projects demonstrate Hager Companies global capabilities as a complete resource you can trust for your door hardware project needs.

Taipei 101, Taipei, People's Republic of Taiwan:

PROJECT:

Taipei 101 is Taiwan's tallest building and largest engineering project in the country's history. It rises 508 meters into the sky--with 101 floors above ground and 5 floors below ground. The structure was designed to resemble bamboo, and is a reflection of traditional Chinese building philosophy. The structure inclines 7 degrees inward and increases in size as it gets taller. It contains retail space, office space, and condominiums.

RESULTS:

Hager Companies' extensive line of door hardware provided the range of premium quality products (including architectural hinges, and trim & auxiliary products) needed to meet the needs of the project while also providing lifetime warranties, efficient service, and dependability of operation at an economical value.



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Burj-Al Arab, Dubai, United Arab Emirates:

PROJECT:

Burj Al Arab is a one-of-a-kind hotel located in Dubai, United Arab Emirates. The hotel towers 321 meters high and boasts 202 duplex suites, 6 restaurants and bars, a spa and health club, private beach, indoor and outdoor pools, Rolls Royce chauffeur services, and much more.

RESULTS:

Hager provided the customer in Dubai with exceptional-quality architectural hinges, thresholds & weather stripping products at an exceptional value.



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Maxim Management Services, Cheektowaga, New York, USA:

PROJECT:

Maxim Management Services provides medical administration services for Western New York. The new, 3-story, 67,500 square-foot facility serves as Maxim's corporate headquarters and includes both offices and medical facilities.

RESULTS:

The Maxim Management Services project involved the installation of biometric devices--requiring heavy collaboration between the customer, supplier of biometric devices and Hager and the project's electrical contractor. Hager Companies was able to provide the exact locks, door closers, and exit devices needed to be seamlessly integrated with the biometric devices.



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Fulton Bag Building, St. Louis, Missouri, USA:

PROJECT:

The Fulton Bag Building, once a warehouse, was renovated into an urban 16-apartment complex located in downtown St. Louis, Missouri. The apartment complex boasts a direct view of the city's Busch Stadium.

RESULTS:

Door hardware distributor turned to Hager Companies for high-quality hinges, trim and auxiliary, thresholds & weatherstripping, sliding door hardware, locks, closers, and exit devices at an economical value. Hager provided efficient customer service and lifetime warranties on the products to win the project.

