



# Mass Merchant Security Solutions



Medeco X4 Small Format Interchangeable Core

## Industry Trends & Security Challenges

Retailers lose over \$35 billion annually due to inventory theft within the store. This theft results in an average shrinkage rate of 1.42%.

The greatest portion of this theft is attributed to employee theft, 44% or shoplifting, 36%. 1 in 5 internal theft cases involve collusion with an outside partner.\*

## How Your Peers Address These Concerns

Best Buy Canada was looking for a way to give out more keys and maintain the level of security they receive with their high security locks.

Medeco eCylinders allowed store managers to provide all sales staff with keys to instantly open locked display cases. At the same time, Best Buy was transparent with their employees notifying them that each key and lock can be electronically audited.

This initiative improved efficiency of the stores as customers no longer have to wait for store management to unlock display cases holding expensive electronics. At the same time employees were empowered with trust by the company and the ability to better serve customers.

This prevents customers from growing impatient and leaving, especially at peak periods.

*\*Hollinger, Richard & Adams, Amanda. (2012); 2011 National Retail Security Survey Report, Final Report.*



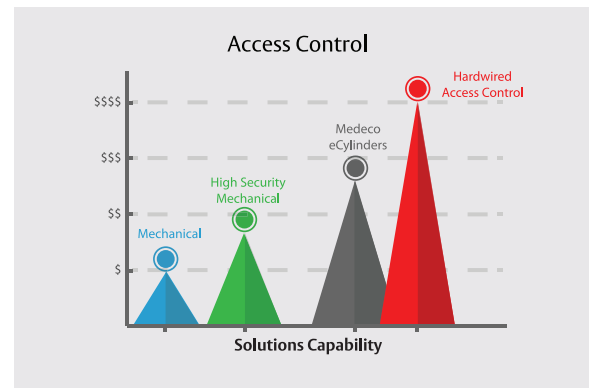
Medeco XT Rim & Mortise Cylinders



Medeco XT Cabinet Lock



Medeco XT Padlocks



## Loss Prevention Locking Solutions

Medeco offers a variety of solutions across a broad security continuum, depending on your security needs. Medeco offers a mechanical upgrade to a high security cylinder, which offers patent protection that helps eliminate unauthorized duplication of your keys.

The Medeco XT electronic locking system lets you control and audit lock access and track each time someone opens, or attempts to open, an XT lock. With Medeco XT you have the power to schedule key-holder access, set each key's access expiration and easily generate audit trails and exception reports for each key and lock. All for a fraction of the cost of hardwired access control.

More control means increased revenue and minimized shrinkage. For more information go to [www.medeco.com/retail](http://www.medeco.com/retail) or call 888-633-3261.

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